

**BOARD OF COMMISSIONERS
PORT OF NEW ORLEANS
MINUTES OF
THE BUDGET COMMITTEE MEETING
MONDAY, MAY 21, 2018**

A MEETING OF THE BUDGET COMMITTEE OF THE BOARD OF COMMISSIONERS OF THE PORT OF NEW ORLEANS, HELD IN THE PRESENTATION ROOM ON THE 4TH FLOOR AT ITS OFFICES AT 1350 PORT OF NEW ORLEANS PLACE, NEW ORLEANS, LOUISIANA, WAS CALLED TO ORDER BY COMMITTEE CHAIRMAN ARNOLD B. BAKER AT 1:32 P.M. ON MONDAY, MAY 21, 2018.

COMMITTEE MEMBERS

PRESENT:

Arnold B. Baker, Committee Chairman
Robert R. Barkerding, Jr., Member
Laney J. Chouest, Member
Tara C. Hernandez, Member
Darryl D. Berger, Member
William H. Langenstein, III, Member
Charles H. Ponstein, Member

STAFF:

B. Christian, President and Chief Executive Officer
L. Colletta, Executive Counsel
A. Fant, Vice President, Planning & Facilities
M. Ganon, Vice President, Public Affairs
B. Landry, Vice President, Commercial
E. Pansano, Director, Internal Audit
R. Wendel, Chief Financial Officer
R. Aragon Dolese, Director, Marketing & Communications
L. Blackman, Director, Real Estate & Cruise Projects
T. Carter, Director, Procurement
C. Coats, Director, Real Estate
A. Evett, Director, Engineering
J. Guidry, Director, Maintenance
B. Gussoni, Special Counsel
J. Haralson, Manager, Community Relations
D. Jackson, Manager, Media Relations
M. Verderame, Manager, Records
H. Fontenot, Paralegal

GUESTS:

E. Beck, NOPB General Counsel
A. Von Dobeneck, NOPB Director of External Affairs
D. Lafont, NOPB Chief Financial Officer
S. Richoux, NOPB Revenue Clerk

A. Determination of Quorum and Call to Order

Committee Chairman Baker determined the existence of a quorum and called the meeting to order at 1:32 P.M.

B. Briefing and Discussion Items:

1. Briefing on and Discussion of a Resolution to Recommend to the Board at its Regular Monthly Meeting the Acceptance of the Consolidated Financial Statements for April, 2018.

Mr. Landry gave a brief cargo report. He stated that April was a pretty good month for cargo, taking into account the high water conditions. Mr. Landry stated that breakbulk volume is still down, but still comparable to the past several months. He stated that cruise had a good performance and was tracking close to what was budgeted.

Mr. Wendel briefed the committee on the April, 2018, financial statements. He distributed a report detailing the financial information, a copy of which is made part of these minutes.

Mr. Wendel stated that on the revenue side, the Port is \$283,000 above budget for the month in terminal operations. He commented that container business continues to have strong growth.

Mr. Wendel stated that on the rail side, it was a very good month, doing over \$1 million in local switching. He mentioned that car repair shop was on budget and it was a strong month for car storage. He stated that for the month, the New Orleans Public Belt was \$453,000 above budget in revenue, and for the year, the Port is \$575,000 above budget in revenue.

Mr. Wendel stated that our expenses are above budget for revenues both for the year and the month, and the expenses are being driven by labor. He stated that all other expenses outside of labor continue to come in below budget. Operating income for the month is \$400,000 above budget, and \$3.5 million above budget in operating income before depreciation.

Mr. Wendel stated that the New Orleans Public Belt is are increasing revenues by \$453,000 as the local switching increases. He stated that operating income was above budget by almost \$500,000 for the month, and for the past three months, the New Orleans Public Belt came in around \$688,000 above budget for the year.

Committee Chairman Baker moved for the resolution's approval. Commissioner Berger seconded the motion. **MOTION CARRIED UNANIMOUSLY.**

2. Briefing on and Discussion of Preliminary Budget Assumptions for the Fiscal Year 2019 Financial Plan.

Mr. Wendel discussed the preliminary Port budget assumptions for the Fiscal Year 2019 Financial Plan. He began his presentation with the revenues that included terminal and cruise operations and industrial real estate. He reviewed expenses and the Capital Improvement Program budget assumptions in excess of \$54.5 million for the Port. Mr. Wendel also discussed the New Orleans Public Belt's capital expenditures 2018 forecast versus the 2019 budget.

C. Public Comment

Chairman Baker called for public comment, but there was none.

D. Adjournment

There being no further business to come before the committee, Committee Chairman Baker called for a motion to adjourn. Commissioner Hernandez so moved, and Commissioner Langenstein seconded. **MOTION PASSED UNANIMOUSLY.** Committee Chairman Baker then adjourned the meeting at 2:11P.M.

**BOARD OF COMMISSIONERS
PORT OF NEW ORLEANS
MINUTES OF
THE PLANNING AND ENGINEERING
COMMITTEE MEETING
MONDAY, MAY 21, 2018**

A MEETING OF THE PLANNING AND ENGINEERING COMMITTEE OF THE BOARD OF COMMISSIONERS OF THE PORT OF NEW ORLEANS, HELD IN THE PRESENTATION ROOM ON THE 4TH FLOOR AT ITS OFFICES AT 1350 PORT OF NEW ORLEANS PLACE, NEW ORLEANS, LOUISIANA, WAS CALLED TO ORDER BY COMMITTEE CHAIRMAN DARRYL D. BERGER AT 2:12 P.M. ON MONDAY, MAY 21, 2018.

**COMMITTEE MEMBERS
PRESENT:**

Darryl D. Berger, Committee Chairman
Robert R. Barkerding, Jr., Member
Laney J. Chouest, Member
Arnold B. Baker, Member
Tara C. Hernandez, Member
William H. Langenstein, III, Member
Charles H. Ponstein, Member

STAFF:

B. Christian, President and Chief Executive Officer
L. Colletta, Executive Counsel
A. Fant, Vice President, Planning & Facilities
M. Ganon, Vice President, Public Affairs
B. Landry, Vice President, Commercial
E. Pansano, Director, Internal Audit
R. Wendel, Chief Financial Officer
R. Aragon Dolese, Director, Marketing & Communications
L. Blackman, Director, Real Estate & Cruise Projects
T. Carter, Director, Procurement
C. Coats, Director, Real Estate
A. Evett, Director, Engineering
J. Guidry, Director, Maintenance
B. Gussoni, Special Counsel
J. Haralson, Manager, Community Relations
D. Jackson, Manager, Media Relations
M. Verderame, Manager, Records
H. Fontenot, Paralegal

GUESTS:

E. Beck, NOPB General Counsel
D. Lafont, NOPB Chief Financial Officer
A. Von Dobeneck, NOPB Director of External Affairs

A. Determination of Quorum and Call to Order

Committee Chairman Berger determined the existence of a quorum and called the meeting to order at 2:12 P.M.

B. Briefing and Discussion Items:

- 1. Recommend to the Board at its Regular Monthly Meeting a Resolution Authorizing the President and Chief Executive Officer to Enter into a Professional Services Contract with Volkert, Inc., at a Cost Not to Exceed \$270,000 to Study Replacement and Cost Reduction Options Related to the Almonaster Avenue Bridge over the Inner Harbor Navigation Canal.**

Mr. Evett presented and recommended approval of a resolution authorizing the President and Chief Executive Officer to enter into a professional services contract in an amount not to exceed \$270,000 to Volkert, Inc., of Mobile, Alabama, to study the replacement and cost reduction options related to the Almonaster Avenue Bridge over the Inner Harbor Navigation Canal. This contract is funded by the Board's Fiscal Year 2018 Capital Improvement Program.

Committee Chairman Berger moved for the resolution's approval. Commissioner Chouest seconded the motion. **MOTION CARRIED UNANIMOUSLY.**

- 2. Recommend to the Board at its Regular Monthly Meeting a Resolution Adopting *Port NOLA FORWARD: A Strategic Master Plan to Exceed the Needs of Tomorrow (May 2018)* as the Strategic Master Plan and Vision for Future Development for the Port of New Orleans.**

Ms. Pellegrin presented and recommended approval of a resolution adopting *Port Nola Forward* as the strategic master plan and vision for future development for the Port of New Orleans. She stated that the end is near for the process of the development of the Port Nola Strategic Master Plan. She highlighted several areas of the resolution: master plan briefings, open houses, information sessions, and the importance of web and email. Lastly, she reviewed the *Port Nola Forward* 2017 scorecard, stating that many lessons were learned from the overall process and the scores received from participants.

Committee Chairman Berger moved for the resolution's approval. Commissioner Hernandez seconded the motion. **MOTION CARRIED UNANIMOUSLY.**

- 3. Recommend to the Board at its Regular Monthly Meeting a Resolution Authorizing the President and Chief Executive Officer to Enter into a Cooperative Endeavor Agreement with Ports America Group, Inc., to Enhance Container Crane Capability at the Napoleon Avenue Container Terminal.**

Mr. Landry presented and recommended approval of a resolution authorizing the President and Chief Executive Officer to enter into a Cooperative Endeavor Agreement (CEA) with Ports America Group, Inc., to enhance container crane capability at the Napoleon Avenue container terminal. He briefed the committee on the purpose of the CEA and stated that the work has been an ongoing negotiation between the Board and Ports America for a long-term concession and consolidation of leases. Mr. Landry commented that, if a concession agreement is not reached, the Board will purchase the design work from Ports America for no more than \$3 million.

There was an in-depth conversation among Mr. Landry and commissioners regarding leases and the cooperative endeavor agreement with Ports America Group, Inc.

Committee Chairman Berger moved for the resolution's approval. Commissioner Barkerding seconded the motion. **MOTION CARRIED UNANIMOUSLY.**

C. Public Comment

Committee Chairman Berger called for public comment, but there was none.

D. Adjournment

There being no further business to come before the committee, Committee Chairman Berger called for a motion to adjourn. Commissioner Langenstein moved, and Commissioner Barkerding seconded. The motion carried unanimously. Committee Chairman Berger adjourned the meeting at 2:37 P.M.

BOARD OF COMMISSIONERS

PORT OF NEW ORLEANS

MINUTES

OF

THE EXECUTIVE COMMITTEE MEETING

THURSDAY, MAY 24, 2018

A MEETING OF THE EXECUTIVE COMMITTEE OF THE BOARD OF COMMISSIONERS OF THE PORT OF NEW ORLEANS, HELD IN THE PRESENTATION ROOM ON THE 4TH FLOOR AT ITS OFFICES AT 1350 PORT OF NEW ORLEANS PLACE, NEW ORLEANS, LOUISIANA, WAS CALLED TO ORDER BY AD HOC COMMITTEE CHAIRMAN ARNOLD B. BAKER AT 9:45 A.M. ON THURSDAY, MAY 24, 2018.

COMMITTEE MEMBERS

PRESENT:

Arnold B. Baker, Ad Hoc Committee Chairman
Robert R. Barkerding, Jr, Member
Tara C. Hernandez, Member
Darryl D. Berger, Member
William H. Langenstein, III, Member
Charles H. Ponstein, Member

COMMITTEE MEMBER

ABSENT:

Laney J. Chouest, Committee Chairman

STAFF:

B. Christian, President and Chief Executive Officer
L. Colletta, Executive Counsel
A. Fant, Vice President, Planning & Facilities
M. Ganon, Vice President, Public Affairs
B. Landry, Vice President, Commercial
E. Pansano, Director, Internal Audit
R. Wendel, Chief Financial Officer
R. Aragon Dolese, Director, Marketing & Communications
M. Gresham, Director, External Affairs
B. Gussoni, Special Counsel
A. Pellegrin, Director, Sustainable Development
M. Verderame, Manager, Records
H. Fontenot, Paralegal

GUESTS:

E. Beck, NOPB General Counsel
A. Von Doberneck, NOPB Director of External Affairs

D. Lafont, NOPB Chief Financial Officer
S. Richoux, NOPB Revenue Clerk

1. Determination of Quorum and Call to Order.

The meeting was called to order at 9:45 A.M. by Board Vice-Chairman Arnold B. Baker, who, in the absence of Board and Committee Chairman Chouest, assumed the responsibility to act as ad hoc Chairman of this Committee in accordance with his duties as the Board's Vice-Chairman under the Bylaws for the purpose of holding this meeting only.

2. Welcome Special Guests.

Presentation by Dr. Jeffrey Carter, Medical Director, University Medical Center New Orleans Burn Center, and Ms. Angelle Bonura, BSN, RN, Department Director, Burn Center at University Medical Center

Ms. Ganon welcomed and introduced Dr. Jeffrey Carter and Ms. Angelle Bonura, who are leading the brand new University Medical Center Burn Center in New Orleans, the only burn and level one trauma center between Mobile and Houston.

Dr. Carter discussed his background and briefed the committee on burn statistics and the importance of a burn-trauma center. He also talked about the level of importance of having access to a level one trauma center for traumatically injured victims.

Commissioners Berger and Hernandez arrived during this presentation.

3. Briefing and Discussion Items:

A. Briefing on Dredging Activities.

Ms. Fant gave a brief update on dredging activities at the Napoleon Avenue Container Terminal approach. She reviewed historical contract dredging costs from 2004 through 2017.

Mr. Guidry discussed the Napoleon Avenue Container Terminal approach sounding on May 10, 2018. He also gave an update on the dredging status and reviewed the current Board contracts explaining each one's cost. Mr. Guidry also mentioned that there may be the potential to use some Corp of Engineers' contractors to save mobilization costs and talked about an RFP for annual maintenance dredging for container terminal approaches.

B. Legislative Update.

Mr. Gresham briefed the committee on the 2018 legislative session. He stated that the regular session ended and the Legislature has entered into a second special session.

Mr. Gresham stated that legislators are working on fifteen bills as well as negotiating a half penny sales tax to be increased to a full penny.

Mr. Gresham stated that the Port retained its capital outlay request in House Bill 2 by Representative Joel Robideaux, \$6.8 million for cruise ship terminal and planning construction, \$10.7 million for the Milan Upland Yard improvement, and also \$10 million for Jourdan Road Terminal cold storage expansion.

6. Public Comment.

Ad Hoc Committee Chairman Baker called for public comment, and there was none.

7. Chairman's Comments

Ad Hoc Committee Chairman Baker had no comment.

8. President and Chief Executive Officer's Comments.

Ms. Christian deferred her comments until the Board meeting.

9. Adjournment.

There being no further business to come before the committee, Ad Hoc Committee Chairman Baker called for a motion to adjourn. Commissioner Berger moved, and Commissioner Barkerding seconded. **MOTION CARRIED UNANIMOUSLY.** Ad Hoc Committee Chairman Baker adjourned the meeting at 10:57 A.M.

BOARD OF COMMISSIONERS

PORT OF NEW ORLEANS

MINUTES

OF

THE REGULAR MEETING

MAY 24, 2018

A REGULAR MEETING OF THE BOARD OF COMMISSIONERS OF THE PORT OF NEW ORLEANS, HELD IN THE 1ST FLOOR AUDITORIUM AT ITS OFFICES AT 1350 PORT OF NEW ORLEANS PLACE, NEW ORLEANS, LOUISIANA, WAS CALLED TO ORDER BY VICE-CHAIRMAN ARNOLD B. BAKER, ACTING AS AD HOC CHAIRMAN IN THE ABSENCE OF CHAIRMAN CHOUDEST, AT 11:06 A.M. ON THURSDAY, MAY 24, 2018.

MEMBERS PRESENT:

Arnold B. Baker, Ad Hoc Chairman
Tara C. Hernandez, Secretary-Treasurer
Robert R. Barkerding, Jr., Member
Darryl D. Berger, Member
William H. Langenstein, III, Member
Charles H. Ponstein, Member

MEMBER ABSENT:

Laney J. Chouest, Chairman

STAFF:

B. Christian, President and Chief Executive Officer
L. Colletta, Executive Counsel
A. Fant, Vice President, Planning & Facilities
M. Ganon, Vice President, Public Affairs
B. Landry, Vice President, Commercial
E. Pansano, Director, Internal Audit
R. Wendel, Chief Financial Officer
R. Aragon Dolese, Director, Marketing and Communications
L. Blackman, Director, Real Estate & Cruise Projects
A. Evett, Director, Engineering
R. Hecker, Chief, Harbor Police Department
B. Gussoni, Special Counsel
B. Nalley, Staff Attorney
S. Gauthier, Manager, Cruise Department
J. Haralson, Manager, Community Relations
D. Jackson, Manager, Media Relations

M. Verderame, Manager, Records
H. Fontenot, Paralegal
J. Schecter, Communications
W. Stokes, Administrative Assistant

GUESTS:

N. Hardi, Alliant
S. Hillard, Ride Nola
L. Lazard, African American Heritage Cultural Center
D. Campbell, General Manager (NOPB)
E. Beck, General Counsel (NOPB)
A. Von Dobeneck, Director of External Affairs (NOPB)
K. Calkens, New Orleans Terminal
S. Girau, Linfield, Hunter & Junius
E. Amacker, Eastern New Orleans Advisory Committee
D. Chisholm, AECOM

I. Determination of Quorum and Call to Order

Ad Hoc Chairman Baker determined the presence of a quorum and called the meeting to order at 11:06 A.M.

II. Pledge of Allegiance

Ad Hoc Chairman Baker asked Commissioner Barkerding to lead the Board and the audience in saying the Pledge of Allegiance, and he did so.

III. General Public Comment

Ad Hoc Chairman Baker called for general public comment.

Mr. Lloyd Lazard addressed the Board and presented his public comment regarding a proposal for the African American Heritage Cultural Center.

IV. Approval of April, 2018, Public Meeting Minutes

On motion duly made by Ad Hoc Chairman Baker and seconded by Commissioner Barkerding, the Board unanimously approved the minutes of its public meetings of April, 2018, as previously circulated.

V. Acceptance of Consolidated Financial Statement for April, 2018

On motion duly made by Ad Hoc Chairman Baker and seconded by Commissioner Hernandez, the Board unanimously accepted the April, 2018, consolidated financial statement as previously circulated.

VI. Actions Required

A. Consider Approval of a Resolution Authorizing the President and Chief Executive Officer to Enter into a Professional Services Contract with Volkert, Inc., at a Cost Not to Exceed \$270,000 to Study Replacement and Cost Reduction Options Related to the Almonaster Avenue Bridge Over the Inner Harbor Navigation Canal.

Mr. Evett presented and recommended approval of a resolution authorizing the President and Chief Executive Officer to enter into a professional services contract at a cost not to exceed \$270,000 with Volkert, Inc., to study replacement and cost reduction options related to the Almonaster Avenue Bridge over the Inner Harbor Navigation Canal.

Ad Hoc Chairman Baker advised the Board that the Planning and Engineering Committee had reviewed the resolution with staff and then voted to recommend it for approval at this meeting. Then he moved for its approval. Commissioner Barkerding seconded the motion. **MOTION CARRIED UNANIMOUSLY.**

B. Consider Approval of a Resolution Adopting *Port NOLA FORWARD: A Strategic Master Plan to Exceed the Needs of Tomorrow (May 2018)* as the Strategic Master Plan and Vision for Future Development for the Port of New Orleans.

Mr. Pellegrin presented and recommended approval of a resolution adopting *Port NOLA FORWARD: A strategic Master Plan to exceed the needs of tomorrow (May 2018)* as the strategic Master Plan and vision for future development for the Port of New Orleans.

Ad Hoc Chairman Baker advised the Board that the Planning and Engineering Committee had reviewed the resolution with staff and then voted to recommend it for approval at this meeting. He then moved for its approval. Commissioner Barkerding seconded the motion. **MOTION CARRIED UNANIMOUSLY.**

Mr. Derrick Chisholm, Associate Vice President of AECOM, presented his comment during this item. He presented his brief remarks and compliments of the Master Plan as well as its vision.

Ms. Christian commented during this item to thank Ms. Pellegrin and Ms. Frankie for doing a fantastic job on the Master Plan.

C. Consider Approval of a Resolution Authorizing the President and Chief Executive Officer to Enter into a Cooperative Endeavor Agreement with Ports America Group, Inc., to Enhance Container Crane Capability at the Napoleon Avenue Container Terminal.

Mr. Landry presented and recommended approval of a resolution authorizing the President and Chief Executive Officer to enter into a Cooperative Endeavor Agreement with Ports America Group, Inc., to enhance container crane capability at the Napoleon Avenue container terminal.

Ad Hoc Chairman Baker advised the Board that the Planning and Engineering Committee had reviewed the resolution with staff and then voted to recommend it for approval at this meeting. He then moved for its approval. Commissioner Hernandez seconded the motion. **MOTION CARRIED UNANIMOUSLY.**

VII. Commissioners' Comments

Commissioner Ponstein commented that for the first time, the City of New Orleans has a Burn Center at University Medical Center.

VIII. Report by the President and Chief Executive Officer

Ms. Christian announced that May was a busy month for the Port. She stated that it celebrated both Maritime Month and Maritime Day and thanked everyone for making it such a huge success.

Ms. Christian announced that the repairs to the St. Claude Avenue Bridge were completed on May 21st, and she thanked the Harbor Police Department and the engineering team for their participation in bringing this about.

Ms. Christian welcomed Mr. Louis Colletta, the new Executive Counsel of the Legal Department.

IX. Adjournment

There being no further business to come before the Board, the meeting was adjourned at 11:30 A.M.

NEXT MEETING:

11:00 A.M., Thursday, June 28, 2018