

**BOARD OF COMMISSIONERS  
PORT OF NEW ORLEANS  
MINUTES OF  
THE BUDGET COMMITTEE MEETING  
MONDAY, MARCH 20, 2017**

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**A MEETING OF THE BUDGET COMMITTEE OF THE BOARD OF COMMISSIONERS OF THE PORT OF NEW ORLEANS, HELD IN THE PRESENTATION ROOM ON THE 4TH FLOOR AT ITS OFFICES AT 1350 PORT OF NEW ORLEANS PLACE, NEW ORLEANS, LOUISIANA, WAS CALLED TO ORDER BY COMMITTEE CHAIRMAN ROBERT R. BARKERDING, JR., AT 1:33 P.M. ON MONDAY, MARCH 20, 2017.**

**COMMITTEE MEMBERS**

**PRESENT:**

Robert R. Barkerding, Jr., Committee Chairman  
Michael W. Kearney, Member  
William T. Bergeron, Member  
Laney J. Chouest, Member  
Tara C. Hernandez, Member

**COMMITTEE MEMBERS**

**ABSENT:**

Arnold B. Baker, Member  
Darryl D. Berger, Member

**STAFF:**

B. Christian, President and Chief Executive Officer  
A. Fant, Vice President, Planning & Facilities  
B. Gussoni, Executive Counsel  
B. Landry, Vice President, Commercial  
E. Pansano, Director, Internal Audit  
R. Wendel, Chief Financial Officer  
M. Gresham, Director, External Affairs  
R. Hecker, Chief, Harbor Police Department  
T. Carter, Director, Procurement  
F. Tharp, Director, Engineering  
W. Stokes, Administrative Assistant  
H. Fontenot, Paralegal

**GUESTS:**

L. Traweek, *City Business*

**A. Determination of Quorum and Call to Order**

Committee Chairman Barkerding determined the existence of a quorum and called the meeting to order at 1:33 P.M.

## **B. Public Comment**

Committee Chairman Barkerding deferred any public comment until after the presentations.

## **C. Briefing and Discussion Items**

### **1. Review of February, 2017, Financial Statement**

Mr. Landry gave a brief report on cargo and stated that container numbers were very good. He stated that for breakbulk, the numbers are doing very well, and we are still seeing more steel among other metals coming in. Mr. Landry commented that the new Asian service is going well and stated that he is hoping reefer container volumes will pick up with them.

Mr. Wendel briefed the committee on the February, 2017, financial statement. He distributed a report detailing the financial information, a copy of which is made part of these minutes. Mr. Wendel stated that on the revenue side, terminal operations were above budget by \$363,000 for the month, which cut the year-to-date miss by more than half to just \$247,000 for the year. Cruise Operations and Revenues were essentially on budget for the month with Cruise far exceeding the year-to-date budget.

On the expense side, Mr. Wendel reviewed variances that remain significantly under budget such as contract labor, training, travel, maintenance agreements, and professional fees. He mentioned nothing of significance was over budget and that we are continuing to keep costs under control. Mr. Wendel stated that we continue to be below budget in overall expenditures for the month by \$455,000 and \$2.4 million year to date. Operating Income before Depreciation is \$750,000 above budget for the month and \$2.8 million for the year.

Comparing results to last year actual, Mr. Wendel stated that on the revenue side, terminal operations were above last year's year-to-date results by \$600,000, another growth year. Operating expenses were \$1.2 million below last year's expenses and Operating Income before Depreciation is almost \$4 million ahead of last year at this time. He mentioned that we have to do some accounting entries toward the end of the year on the pension liability that may impact some of these comparisons, but are not an effect on cash.

## **D. Adjournment**

There being no further business to come before the committee, Committee Chairman Barkerding adjourned the meeting at 1:44 P.M.

**BOARD OF COMMISSIONERS  
PORT OF NEW ORLEANS  
MINUTES OF  
THE PLANNING AND ENGINEERING  
COMMITTEE MEETING  
MONDAY, MARCH 20, 2017**

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**A MEETING OF THE PLANNING AND ENGINEERING COMMITTEE OF THE BOARD OF COMMISSIONERS OF THE PORT OF NEW ORLEANS, HELD IN THE PRESENTATION ROOM ON THE 4TH FLOOR AT ITS OFFICES AT 1350 PORT OF NEW ORLEANS PLACE, NEW ORLEANS, LOUISIANA, WAS CALLED TO ORDER BY AD HOC COMMITTEE CHAIRMAN WILLIAM T. BERGERON AT 1:45 P.M. ON MONDAY, MARCH 20, 2017.**

**COMMITTEE MEMBERS**

**PRESENT:**

William T. Bergeron, Ad Hoc Committee Chairman  
Michael W. Kearney, Member  
Robert R. Barkerding, Jr., Member  
Laney J. Chouest, Member  
Tara C. Hernandez, Member

**COMMITTEE MEMBERS**

**ABSENT:**

Arnold B. Baker, Committee Chairman  
Darryl D. Berger, Member

**STAFF:**

B. Christian, President and Chief Executive Officer  
A. Fant, Vice President, Planning & Facilities  
M. Ganon, Vice President, Public Affairs  
B. Gussoni, Executive Counsel  
B. Landry, Vice President, Commercial  
E. Pansano, Director, Audit  
R. Wendel, Chief Financial Officer  
T. Carter, Director, Procurement  
R. Hecker, Chief, Harbor Police Department  
F. Tharp, Director, Engineering  
W. Stokes, Administrative Assistant  
H. Fontenot, Paralegal

**GUEST:**

L. Traweek, *City Business*

**A. Determination of Quorum and Call to Order**

In the absence of Committee Chairman Baker, Board Chairman Kearney appointed Commissioner Bergeron to serve as Ad Hoc Committee Chairman for the purpose of holding this meeting only. He determined the existence of a quorum and called the meeting to order at 1:45 P.M.

## **B. Public Comment**

Ad Hoc Committee Chairman Bergeron deferred any public comment until after the presentations.

## **C. Briefing and Discussion Items**

### **1. Consider Approval of a Resolution Awarding a Contract in the Amount of \$585,000 to Centric Gulf Coast, Inc., for the Milan Street Upland Yard Gate Modifications and U.S. Customs and Border Protection Booth Relocation.**

Mr. Tharp briefed the committee on a resolution awarding a contract in the amount of \$585,000 to Centric Gulf Coast, Inc., of Metairie, Louisiana, the only responsive bidder, for all labor, materials, and equipment required for relocation and recommissioning of the existing U.S. Customs and Border Protection radiation portal monitor booth and the construction of modifications to the new location and to the configuration of the rail gate and the Milan Street exit gate. The contract is funded by the Board's FY2017 Capital Improvement Program.

After discussion, the committee indicated it would refer this matter favorably to the Board at its next regularly scheduled meeting.

### **2. Briefing on and Discussion of a Resolution Awarding a Contract in the Amount of \$614,933 to Hard Rock Construction, LLC, for the Clarence Henry Truckway Pavement Rehabilitation Phase II.**

Mr. Tharp briefed the committee on a resolution awarding a contract in the amount of \$614,933 to Hard Rock Construction, LLC, of Harvey, Louisiana, the lowest of five responsive bidders, to replace and repair broken concrete panels and joint material between existing roadway panels on the Clarence Henry Truckway serving the Port's busy upriver facilities. This is the second phase of the first major rehabilitation performed on the truckway. The contract is funded by the Board's FY2017 Capital Improvement Program.

After discussion, the committee indicated it would refer this matter favorably to the Board at its next regularly scheduled meeting.

### **3. Briefing on and Discussion of a Resolution Awarding a Contract in the Amount of \$4,949,000 to Scott Bridge Company, Inc., for the Inner Harbor Navigation Canal Seabrook Bridge First and Second Link Pin Repairs.**

Mr. Tharp briefed the committee on a resolution awarding a contract in the amount of \$4,949,000 to Scott Bridge Company, Inc., of Opelika, Alabama, the only responsive bidder, for all labor, equipment, and select and incidental materials for the Seabrook Bridge first and second link pin repairs.

After discussion, the committee indicated it would refer this matter favorably to the Board at its next regularly scheduled meeting.

**4. Briefing on and Discussion of a Resolution Awarding a Contract in the Amount of \$2,485,500 to Barriere Construction Co., LLC, for the Construction of the Louisiana Avenue Concrete Paving Improvements Mississippi River Intermodal Terminal Intermodal Rail Yard Phase 2 Rail Extension, a Port Priority Approved Project.**

Mr. Tharp briefed the committee on a resolution awarding a contract in the amount of \$2,485,500 to Barriere Construction Co., LLC, of Harvey, Louisiana, the lower of two responsive bidders, for all labor, materials, and equipment for the construction of new railroad track, associated concrete paving, drainage, asphalt paving, concrete roadway rail crossing panels, removal of railroad tracks, relocation of a guard shack, and required utility service improvements. The contract is funded by the FY2017 Capital Improvement Program.

After discussion, the committee indicated it would refer this matter favorably to the Board at its next regularly scheduled meeting.

**D. Adjournment**

There being no further business to come before the committee, Ad Hoc Committee Chairman Bergeron adjourned the meeting at 2:06 P.M.

**BOARD OF COMMISSIONERS**  
**PORT OF NEW ORLEANS**  
**MINUTES**  
**OF**  
**THE EXECUTIVE COMMITTEE MEETING**  
**THURSDAY, MARCH 22, 2017**

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**A MEETING OF THE EXECUTIVE COMMITTEE OF THE BOARD OF COMMISSIONERS OF THE PORT OF NEW ORLEANS, HELD IN THE PRESENTATION ROOM ON THE 4TH FLOOR AT ITS OFFICES AT 1350 PORT OF NEW ORLEANS PLACE, NEW ORLEANS, LOUISIANA, WAS CALLED TO ORDER BY COMMITTEE CHAIRMAN MICHAEL W. KEARNEY AT 8:40 A.M. ON WEDNESDAY, MARCH 22, 2017.**

**COMMITTEE MEMBERS**

**PRESENT:**

Michael W. Kearney, Committee Chairman  
William T. Bergeron, Member  
Robert R. Barkerding, Jr. Member  
Laney J. Chouest, Member  
Arnold B. Baker, Member  
Tara C. Hernandez, Member  
Darryl D. Berger, Member

**STAFF:**

B. Christian, President and Chief Executive Officer  
A. Fant, Vice President, Planning & Facilities  
M. Ganon, Vice President, Public Affairs  
B. Gussoni, Executive Counsel  
B. Landry, Vice President, Commercial  
E. Pansano, Director, Audit  
R. Wendel, Chief Financial Officer  
C. Bonura, Director, Real Estate  
K. Frankic, Manager, Real Estate Development  
M. Gresham, Director, External Affairs  
A. Pellegrin, Director, Sustainable Development  
F. Tharp, Director, Engineering  
W. Stokes, Administrative Assistant  
H. Fontenot, Paralegal

**GUESTS:**

S. Davey, Tetra Tech  
A. Taormina, Tetra Tech  
J. Vickerman, Vickerman & Associates, LLC

## **1. Determination of Quorum and Call to Order.**

Committee Chairman Kearney determined the existence of a quorum and called the meeting to order at 8:40 A.M.

## **2. Public Comment.**

Committee Chairman Kearney called for public comment, but there was none.

## **3. Chairman's Comments.**

Committee Chairman Kearney had no comments.

## **4. Briefing and Discussion Items.**

### **A. Briefing on Port Development.**

Ms. Christian briefed the committee on the need to have a special session on the Master Plan, and she introduced the new team from Tetra Tech who presented the Port Development Update.

Mr. Steven Davie, Project Manager with Tetra Tech, led off on the Port Development Update. He introduced Mr. John Vickerman, President of Vickerman & Associates, LLC. Mr. Vickerman provided brief background information on himself and stated that he is a licensed architect and engineer in twenty-three states. Mr. Vickerman introduced Mr. Anthony J. Taormina, who is also a part of the team. Mr. Taormina gave brief background information on himself and stated that he has more than thirty-five years of port management and administration.

Mr. Davie distributed a handout detailing the Port Development Update, a copy of which is made part of these minutes. He began talking about four main topics which are as follows: container terminal expansion, intermodal "near dock" inland port, inner harbor properties, and Avondale and Jefferson Parish development. He gave a forecast on breakbulk volume and stated that a scenario analysis indicated a potential increase of one million tons by 2030 depending on the global macro environment and local Port NOLA market access improvements. He also gave a forecast on container volume and stated that a scenario analysis indicated a volume increase of between 125,000 to 345,000 TEU's per year by 2030 depending on the global macro environment and Port NOLA market access improvements. In addition, Mr. Davie discussed the container terminal, its expansion concept, and a needs assessment approach.

Mr. Vickerman spoke about the port and intermodal rail strategic planning methodology. He spoke briefly on port development pipeline analogy and the master plan methodology.

Mr. Davie spoke about the intermodal development (“near dock”) and discussed the pros and cons of the IHNC terminals. There was an in-depth conversation among staff, guests, and commissioners regarding “optimal industrial use” to support cargo activity.

Commissioner Hernandez requested that a timing factor be included in the development plan regarding accomplishing goals on infrastructures.

Mr. Davie briefly talked about Avondale and Jefferson Parish development. He mentioned that having an automobile terminal is a good option. Mr. Taormina briefly laid out the possible strategy of a buildout at the terminal for loading and unloading vehicles. He also discussed import versus export of vehicles. Mr. Vickerman commented that, regardless of the idea, as a team, their mandate is that it is “market driven” and nothing should be done unless they can articulate a market- driven requirement.

Lastly, Mr. Davie talked briefly about Phase I that included items such as market analysis, cargo, and capacity assessment. Phase II included public outreach, development alternatives, and capital program.

Ms. Ganon stated that there will be four meetings on April 10<sup>th</sup> and 11<sup>th</sup>. The topic will be the Master Plan as well as an information and educational opportunity for attendees.

## **5. President and Chief Executive Officer’s Comments.**

Ms. Christian had no comments.

## **6. Upcoming Events.**

- Friday, March 24, 2017 – 9:30 A.M. – American Copper Council Port 101- Port Auditorium
- Friday, March 24, 2017 – 7:30 P.M. – Jefferson Chamber Gala, New Orleans Saints Practice Facility, 5800 Airline Drive.
- Saturday, March 25, 2017 – 5:00 P.M. – WWII PT305 Launch Event
- Saturday, March 25, 2017 – 6:30 P.M. – Alliance Francois Gala, St. Charles Ballroom, Loyola University
- Tuesday, April 4 – Thursday, April 6, 2017 – Cargo Connections Conference, The New Orleans Downtown Marriott at the Convention Center
- Friday, April 7, 2017 – 11:00 A.M. – New Orleans Chamber 2<sup>nd</sup> Quarter Business Lunch, The Roosevelt, Gov. Edwards, Keynote Speaker.
- Thursday, April 13, 2017 – 7:30 P.M. – Windsor Court, Junior Achievement Hall of Fame Lunch, Brandy Christian, Speaker, Commissioner Hernandez to be honored.
- Monday, April 24, 2017 – 1:30 P.M. – Board Committee Meetings, Presentation Room, Port Administrative Building



- Thursday, April 27, 2017 – 9:30 A.M. – Board Executive Committee Meeting, Presentation Room, Port Administrative Building
- Thursday, April 27, 2017 – 11:00 A.M. – April Board Meeting, Presentation Room, Port Administrative Building

**7. Adjournment.**

There being no further business to come before the committee, Committee Chairman Kearney adjourned the meeting at 10:05 A.M.

**BOARD OF COMMISSIONERS  
PORT OF NEW ORLEANS  
MINUTES  
OF  
THE REGULAR MEETING  
MARCH 22, 2017**

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**MEETING NO. 9, FISCAL YEAR 2017, A REGULAR MEETING OF THE BOARD OF COMMISSIONERS OF THE PORT OF NEW ORLEANS, HELD IN THE MAIN AUDITORIUM AT ITS OFFICES AT 1350 PORT OF NEW ORLEANS PLACE, NEW ORLEANS, LOUISIANA, WAS CALLED TO ORDER BY CHAIRMAN MICHAEL W. KEARNEY AT 11:02 A.M. ON WEDNESDAY, MARCH 22, 2017.**

**MEMBERS PRESENT:**

Michael W. Kearney, Chairman  
Robert R. Barkerding, Jr., Vice-Chairman  
Laney J. Chouest, Secretary-Treasurer  
William T. Bergeron, Member  
Tara C. Hernandez, Member  
Darryl D. Berger, Member

**MEMBER ABSENT:**

Arnold B. Baker, Member

**STAFF:**

B. Christian, President and Chief Executive Officer  
A. Fant, Vice President, Planning & Facilities  
M. Ganon, Vice President, Public Affairs  
B. Gussoni, Executive Counsel  
E. Pansano, Director, Audit  
R. Wendel, Chief Financial Officer  
R. Aragon Dolese, Director, Communications/Media  
C. Bonura, Director, Real Estate  
R. Bylsma, Director, Maintenance  
A. Pellegrin, Director, Sustainable Development  
F. Tharp, Director, Engineering  
M. Rubino, Staff Attorney  
H. Fontenot, Paralegal  
W. Stokes, Administrative Assistant  
P. Matthews, Community Affairs Manager  
L. Richardson, Industrial Real Estate Manager  
J. Crist, General Operations  
A. Brandenburg, Internal Audit  
D. Feraci, Administrative Assistant  
J. Scheck, Communications

**GUESTS:**

L. Traweek, *City Business*  
K. Calkins, New Orleans Terminal  
G. Davis, New Orleans Terminal  
J. Parker, New Orleans Terminal  
K. M. Price, New Orleans Terminal  
D. Magee, ILA  
S. Davie, Tetra Tech  
C. Nelson, Waldemar S. Nelson and Co., Inc.  
R. Collins  
T. Dupre, Meyer Engineers  
F. McCormack, *Waterways Journal Weekly*  
P. Wade, GIS Engineering  
R. Glapion, The Beta Group

**I. Determination of Quorum and Call to Order**

Chairman Kearney determined the presence of a quorum and called the meeting to order at 11:02 A.M.

**II. Pledge of Allegiance**

Chairman Kearney asked Commissioner Barkerding to lead the Board and the audience in saying the Pledge of Allegiance, and he did so.

**III. General Public Comment (Non-agenda related items)**

Chairman Kearney called for general public comment, and there was none.

**IV. Approval of Minutes of February 2017 Public Meetings**

On motion duly made by Commissioner Kearney and seconded by Commissioner Hernandez, the Board unanimously approved the minutes of its public meetings of February, 2017, as previously circulated.

**V. Acceptance of Financial Statement for February, 2017**

On motion duly made by Chairman Kearney and seconded by Commissioner Bergeron, the Board unanimously accepted the February, 2017, financial statement as previously circulated.

**VI. Actions Required**

- A. Consider Approval of a Resolution Awarding a Contract to Centric Gulf Coast, Inc., in the Amount of \$585,000 for the Milan Street Upland Yard Gate Modifications and U.S. Customs and Border Patrol Booth Relocation.**

Mr. Tharp presented and recommended approval of a resolution awarding a contract in the amount of \$585,000 to Centric Gulf Coast, Inc., for the Milan Street upland yard gate modifications and U.S. Customs and Border Patrol booth relocation.

Commissioner Hernandez advised the Board that the Planning and Engineering Committee had met and reviewed the resolution with staff, and she moved for its approval. Commissioner Barkerding seconded the motion. **MOTION CARRIED UNANIMOUSLY.**

**B. Consider Approval of a Resolution Awarding a Contract in the Amount of \$614,933 to Hard Rock Construction, LLC, for the Clarence Henry Truckway Pavement Rehabilitation Phase II.**

Mr. Tharp presented and recommended approval of a resolution awarding a contract in the amount of \$614,933 to Hard Rock Construction, LLC, for the Clarence Henry Truckway Pavement Rehabilitation Phase II.

Commissioner Hernandez advised the Board that the Planning and Engineering Committee had met and reviewed the resolution with staff, and she moved for its approval. Commissioner Bergeron seconded the motion. **MOTION CARRIED UNANIMOUSLY.**

**C. Consider Approval of a Resolution Awarding a Contract in the Amount of \$4,949,000 to Scott Bridge Company, Inc., for the Inner Harbor – Navigation Canal Seabrook Bridge First and Second Link Pin Repairs.**

Mr. Tharp presented and recommended approval of a resolution awarding a contract in the amount of \$4,949,000 to Scott Bridge Company, Inc., for the Inner Harbor Navigation Canal Seabrook Bridge first and second link pin repairs.

Commissioner Hernandez advised the Board that the Planning and Engineering Committee had met and reviewed the resolution with staff, and she moved for its approval. Commissioner Chouest seconded the motion. **MOTION CARRIED UNANIMOUSLY.**

**D. Consider Approval of a Resolution Awarding a Contract in the Amount of \$2,485,500 to Barriere Construction Co., LLC, for the Construction of the Louisiana Avenue Concrete Paving Improvements Mississippi River Intermodal Terminal Intermodal Rail Yard Phase 2 Rail Extension, a Port Priority Approved Project.**

Mr. Tharp presented and recommended approval of a resolution awarding a contract in the amount of \$2,485,500 to Barriere Construction Co., LLC, for the construction of the Louisiana Avenue concrete paving improvements, Mississippi River Intermodal Terminal Intermodal Rail Yard Phase 2 rail extension.

Commissioner Hernandez advised the Board that the Planning and Engineering Committee had met and reviewed the resolution with staff, and she moved for its approval. Commissioner Bergeron seconded the motion. **MOTION CARRIED UNANIMOUSLY.**

**VII. Commissioner's Comments**

Chairman Kearney commented that Ms. Christian, Mr. Landry and he had a positive trip to Europe, where they met with some of the Board's major customers.

**VIII. Report by the President and Chief Executive Officer**

Ms. Christian announced one item of interest. The American Association of Port Authorities, the unified and recognized voice of seaports in the Americas, on April 4, 2017, at its annual Washington, D.C. "Spring Conference" will bestow its 2017 "Port Person of the Year" award on U.S. Congressman and House Majority Whip Steve Scalise.

**IX. New Business**

There was no new business.

**X. Adjournment**

There being no further business to come before the Board, the meeting was adjourned at 11:10 A.M.

**NEXT MEETING:**

11:00 A.M., Thursday, April 27, 2017