BOARD OF COMMISSIONERS PORT OF NEW ORLEANS

MINUTES OF

THE BUDGET COMMITTEE MEETING

APRIL 25, 2016

A MEETING OF THE BUDGET COMMITTEE OF THE BOARD OF COMMISSIONERS OF THE PORT OF NEW ORLEANS, HELD IN THE PRESENTATION ROOM ON THE 4TH FLOOR AT ITS OFFICES AT 1350 PORT OF NEW ORLEANS PLACE, NEW ORLEANS, LOUISIANA, WAS CALLED TO ORDER BY COMMITTEE CHAIRMAN MICHAEL W. KEARNEY AT 1:42 P.M. ON MONDAY, APRIL 25, 2016.

COMMITTEE MEMBERS

Michael W. Kearney, Committee Chairman

PRESENT:

Gregory R. Rusovich, Member William T. Bergeron, Member Robert R. Barkerding, Jr., Member

Laney J. Chouest, Member Arnold B. Baker, Member

COMMITTEE MEMBER

Scott H. Cooper, Member

ABSENT:

STAFF: G. LaGrange, President and Chief Executive Officer

B. Christian, Chief Operating Officer

C. Bonura, Director, Business Development

C. Dunn, Director, Port Development

B. Gussoni, Executive Counsel

E. Pansano, Director, Internal Audit

J. Penton, Chief Information Officer

R. Wendel, Chief Financial Officer

M. Gresham, Director, External Affairs

W. Stokes, Administrative Assistant

H. Fontenot, Paralegal

S. Ordoyne, Special Assistant

GUESTS: J. Holt, Government Consultants

L. Traweek, City Business

A. Determination of Quorum and Call to Order

Committee Chairman Kearney determined the existence of a quorum and called the meeting to order at 1:42 P.M.

B. Public Comment

Committee Chairman Kearney deferred any public comment until after the briefings.

C. Briefing and Discussion Items

1. Review of March, 2016, Financial Statement

Mr. Wendel briefed the committee on the March, 2016, financial statement. He distributed a report detailing the financial information, a copy of which is made part of these minutes. He stated that terminal operations revenues were below budget for the month of March and the year. Mr. Wendel said that cruise operation revenues were above budget for the month and that wharfage revenues were up significantly because of seasonal vessels coming through the Port. He stated that all sectors of revenue are above the numbers for 2014 and below the numbers for 2015. Mr. Wendel stated that March expenses were under budget in expenditure categories, mostly from payroll and benefits. He mentioned that for the year all expenditure categories for all divisions continue to be below budget. Mr. Wendel stated that we are above budget for operating income before depreciation for the month, therefore leaving a little cushion toward the end of the year.

2. Discussion of Preliminary Draft Budget for the Fiscal Year 2017 Financial Plan.

Mr. Wendel briefed the committee on the preliminary draft budget for the Fiscal Year 2017 financial plan. He stated that the major assumptions in the preliminary budget are terminal operations at 6.3% over 2016 and returning to record year 2015 levels. Mr. Wendel stated that breakbulk remains soft and container business continues to show moderate growth. He mentioned that cruise is 6.5% over the 2016 Fiscal Year and that the *Triumph*'s full year is helping those numbers. He stated that the numbers are being budgeted just in case there is another 21-day cruise. Mr. Wendel

briefly discussed expenses and costs for real estate, healthcare, cranes, and information technology.

Commissioner Chouest stated that he would not be able to support a budget without a third party consultant to implement a behavior-based personnel safety program. Ms. Christian said that we do not currently have such a program and that one could be worked into the draft. She also stated that it would be taken for action.

Mr. LaGrange requested that Mr. Wendel gather information from other ports that have behavior-based personnel safety programs.

Mr. Wendel reviewed 2016 expectations while looking toward the 2017 Fiscal Year budget. For revenues, he stated that breakbulk was above 2016; rentals and cruise were displaying moderate growth; and real estate remained flat, but overall revenues are expected to be a record year at almost \$63 million compared to 2015's record year. Mr. Wendel stated that on the expense side, 2016 expenses are under budget and Operating Income before Depreciation is expected to be \$16.2 million. He stated that there are 301 funded positions in the Fiscal Year 2016 budget, but many are not filled. Therefore, labor costs are below budget. Fiscal Year 2017 Operating Income before Depreciation is budgeted at \$16.2 million.

3. Briefing on and Discussion of a Resolution Authorizing the President and Chief Executive Officer to Enter into an Agreement with SeNet International Corporation for a Cybersecurity Vulnerability Assessment.

Ms. Pansano briefed the committee on and recommended approval of a resolution authorizing the President and Chief Executive Officer to enter into an agreement with SeNet International Corporation not to exceed \$53,240 to perform an assessment to identify vulnerabilities in the Board's critical information technology infrastructure and to develop a prioritized set of actions to mitigate the risks identified.

Commissioner Rusovich raised questions regarding the bidding and selection process that led to an in-depth discussion among staff members.

After discussion, the committee indicated it would refer this matter favorably to the Board at its next regularly scheduled meeting.

D. Adjournment

There being no further business to come before the committee, Committee Chairman Kearney adjourned the meeting at 2:06 P.M.

BOARD OF COMMISSIONERS

PORT OF NEW ORLEANS

MINUTES OF

THE PLANNING AND ENGINEERING COMMITTEE MEETING

APRIL 25, 2016

A MEETING OF THE PLANNING AND ENGINEERING COMMITTEE OF THE BOARD OF COMMISSIONERS OF THE PORT OF NEW ORLEANS, HELD IN THE PRESENTATION ROOM ON THE 4TH FLOOR AT ITS OFFICES AT 1350 PORT OF NEW ORLEANS PLACE, NEW ORLEANS, LOUISIANA, WAS CALLED TO ORDER BY COMMITTEE CHAIRMAN LANEY J. CHOUEST AT 2:07 P.M. ON MONDAY, APRIL 25, 2016.

COMMITTEE MEMBERS

Laney J. Chouest, Committee Chairman

PRESENT: Gregory R. Rusovich,

Member William T.

Bergeron, Member Michael W. Kearney, Member Robert R. Barkerding, Jr., Member Arnold B. Baker, Member

COMMITTEE MEMBER

ABSENT: Scott H. Cooper, Member

STAFF: G. LaGrange, President and Chief Executive Officer

B. Christian, Chief Operating Officer

C. Bonura, Director, Business Development

C. Dunn, Director, Port Development

B. Gussoni, Executive Counsel

E. Pansano, Director, Internal Audit

J. Penton, Chief Information Officer

R. Wendel, Chief Financial Officer

M. Gresham, Director, External Affairs

J. Gommel, Deputy Director, Vessel Operations

W. Stokes, Administrative Assistant

H. Fontenot, Paralegal

S. Ordoyne, Special Assistant

A. Determination of Quorum and Call to Order

Committee Chairman Chouest determined the existence of a quorum and called the meeting to order at 2:07 P.M.

B. Public Comment

Committee Chairman Chouest deferred any public comment until after the briefings.

C. Briefing and Discussion Items

1. Briefing on and Discussion of a Resolution Awarding a Contract to Hard Rock Construction, LLC, for the Installation of Surfacing Fill/Material at the Former Milan Street Intermodal Yard.

Ms. Dunn briefed the committee on and recommended approval of a resolution authorizing the President and Chief Executive Officer to enter into a contract with Hard Rock Construction, LLC, in the amount of \$97,000 for the installation of suitable fill material in rail voids at the former intermodal yard at Milan Street. The contract is funded by the Board's Fiscal Year 2016 capital improvement program.

Commissioner Chouest asked questions regarding the material being used for the project. Ms. Christian commented that the original intermodal project and budget included more of a temporary pavement and that New Orleans Terminal asked that we not spend the estimated \$2 million cost that would result in a longer wait time for completion.

After discussion, the committee indicated it would refer this matter favorably to the Board at its next regularly scheduled meeting.

2. Briefing on and Discussion of a Resolution Authorizing the President and Chief Executive Officer to Enter into an Amendment to the Professional Services Contract with Manning Architects, APAC, for the Poland Avenue Cruise Terminal.

Ms. Dunn briefed the committee on and recommended approval of a resolution authorizing the President and Chief Executive Officer to enter into an amendment to the professional services contract with Manning Architects, APAC, in the amount of \$303,134 for the Poland Avenue Cruise Terminal.

Commissioner Baker asked about the timing for an actual ship to come in. Ms. Dunn stated that the facility would not be complete and ready until March, 2018. Therefore cruise ships would not be arriving until after that.

Commissioner Barkerding mentioned advertising and port costs once the terminal is ready.

Ms. Christian asked about the timing of advertising for bids on construction. Ms. Dunn stated that on the facility, the current plan is out for bid till the end of June, 2016, with award anticipated for August, 2016.

There was additional in-depth discussion among staff members and commissioners on the advertising, costs, and marketing of the terminal.

Commissioner Bergeron requested a recap of the project beginning from 2014 at \$42 million. Ms. Dunn commented that by 2015, the cost increased to \$50 million and reached \$61 million by August, 2015. She stated that currently the cost of the project is at \$54.5 million.

After discussion, the committee indicated it would refer this matter favorably to the Board at its next regularly scheduled meeting.

D. Adjournment

There being no further business to come before the committee, Committee Chairman Chouest adjourned the meeting at 2:29 P.M.

BOARD OF

COMMISSIONERS PORT

OF NEW ORLEANS

MINUTES OF

THE PROPERTY AND INSURANCE COMMITTEE MEETING

APRIL 25, 2016

A MEETING OF THE PROPERTY AND INSURANCE COMMITTEE OF THE BOARD OF COMMISSIONERS OF THE PORT OF NEW ORLEANS, HELD IN THE PRESENTATION ROOM ON THE 4TH FLOOR AT ITS OFFICES AT 1350 PORT OF NEW ORLEANS PLACE, NEW ORLEANS, LOUISIANA, WAS CALLED TO ORDER BY COMMITTEE CHAIRMAN ROBERT R. BARKERDING, JR., AT 2:30 P.M. ON MONDAY APRIL 25, 2016.

COMMITTEE MEMBERS PRESENT:

Robert R. Barkerding, Jr., Committee Chairman

Gregory R. Rusovich, Member William T. Bergeron, Member Michael W. Kearney, Member Laney J.

Chouest, Member Arnold

B. Baker, Member

COMMITTEE MEMBER ABSENT:

Scott H. Cooper, Member

STAFF:

G. LaGrange, President and Chief Executive Officer

B. Christian, Chief Operating Officer

C. Bonura, Director, Business Development

C. Dunn, Director, Port Development

B. Gussoni, Executive Counsel

R. Wendel, Chief Financial Officer

P. Zimmermann, Director, Operations M. Gresham, Director, External Affairs

J. Gommel, Deputy Director, Vessel Operations

P. Booker, Manager, Dredge Operations

B. Burger, Manager, Cranes

W. Stokes, Administrative Assistant

H. Fontenot, Paralegal

S. Ordoyne, Special Assistant

GUESTS:

L. Traweek, City Business

A. Determination of Quorum and Call to Order

Committee Chairman Barkerding determined the existence of a quorum and called the meeting to order at 2:30 P.M.

B. Public Comment

Committee Chairman Barkerding deferred any public comment until after the presentations.

C. Briefing and Discussion Items

1. Briefing on and Discussion of a Resolution Authorizing the President and Chief Executive Officer to Enter into a Lease with Braid Logistics North America, LLC, for Approximately Ten Acres of Property Located at 8000 Jourdan Road.

Mr. Bonura briefed the committee on a resolution authorizing the President and Chief Executive Officer to enter into a lease with Braid Logistics North America, LLC, for approximately ten acres of property at 8000 Jourdan Road.

Mr. Bonura stated that the lessee will have a primary term of five years with three five-year options and will utilize the site for storage and transloading of liquid bulk commodities.

Commissioner Barkerding asked what type of product/cargo is involved. Mr. Bonura stated that Braid Logistics is currently doing agricultural products, in particular, pepper mash.

After discussion, the committee indicated it would refer this matter favorably to the Board at its next regularly scheduled meeting.

2. Briefing on and Discussion of a Resolution Authorizing the President and Chief Executive Officer to File an Application with the U.S. Secretary of Transportation for the Harahan FSS Depot under the Laws and Regulations Governing the Port Conveyance of Surplus Real Federal Property.

Mr. Bonura briefed the committee on a resolution authorizing the President and Chief Executive Officer to file an application with the U.S. Secretary of Transportation for the Harahan FSS Depot.

He mentioned that the federal government has decided that this property is surplus, has reached the end of its useful life and is subject to a public benefit conveyance. Mr. Bonura stated that, if certain conditions are met, the ownership of the property can be conveyed to nonfederal public entities for free. He stated that staff filed a notice of interest before the deadline and that the Board must file an application with the Department of Transportation before May 13, 2016. Mr. Bonura stated that the 202,000 square foot warehouse is located at 400 Edwards Avenue in Harahan, Louisiana, and is situated on nearly 13 acres, including a 5,000 square foot office and garage. He stated that currently the only other party that has filed a notice of interest is the Jefferson Parish Office of Emergency Preparedness.

After discussion, the committee indicated it would refer this matter favorably to the Board at its next regularly scheduled meeting.

3. Briefing on and Discussion of a Resolution Authorizing the President and Chief Executive Officer to Amend the Board's Lease with Seabrook Marine, LLC.

Mr. Bonura briefed the committee on a resolution authorizing the President and Chief Executive Officer to amend the Board's lease with Seabrook Marine, LLC. He stated that the amendment is strictly related to the use clause that will allow for the sale of packaged foods, alcoholic beverages, operation of outdoor concessions, and rental of pleasure boats.

Commissioner Bergeron expressed concern regarding anyone nearby or adjacent to the property that might have any type of exclusivity that the amendment could possibly violate. Mr. Bonura replied that there would not be any violations and that the lease specifies that there are no promises of exclusivity or joint ventures.

After discussion, the committee indicated it would refer this matter favorably to the Board at its next regularly scheduled meeting.

4. Briefing on and Discussion of a Resolution Awarding a Contract to Weeks Marine, Inc.

Mr. Zimmermann briefed the committee on and recommended approval of a resolution authorizing the President and Chief Executive Officer to enter into a contract with Weeks Marine, Inc., one of four bidders, not to exceed \$1,992,000 for dredging services at the Napoleon/Nashville Avenue terminals.

He stated that the reason for dredging is that the Mississippi River is high and causing a lot of siltation and buildup at these terminals. Mr. Zimmermann stated that if the Board did not dredge this area, deeper draft ships could not be allowed in.

There was additional in-depth discussion among staff members and commissioners about usage of the Board's dredge and its budgeting of dredging services, costs, and funding issues.

After discussion, the committee indicated it would refer this matter favorably to the Board at its next regularly scheduled meeting.

5. Briefing on Crane Department Staffing Levels.

Mr. Zimmermann gave an update on the crane department's staffing

levels. He began with a brief history of the cranes going back as far as the mid-1990's and France Road. Mr. Zimmermann reviewed container volumes, ship schedules, and departmental manning levels, and then addressed overtime reduction. He elaborated on the consultant's findings and explained the aggressive training program and training activities suggested by the consultants.

Commissioner Chouest expressed his concern on safety, training and high tech maintenance regarding whether or not there are outsiders with critical mass that can provide such services to the crane department better than the Board and at a lesser cost. Mr. Zimmermann replied that it can certainly be addressed and researched.

6. Briefing on Coastal Cargo Company, Inc., Lease Discussions.

Mr. Zimmermann provided a briefing on the discussions regarding the Coastal Cargo, Inc., lease that expires March 31, 2017. He stated that there are no renewals or options in the lease. However, the master plan due shortly may impact its leasing areas, particularly Louisiana Avenue. Mr. Zimmermann said that the staff's initial proposal to Coastal was that its current lease be extended for a one year period beginning April 1, 2017.

He mentioned that Coastal was not enamored of the one-year proposal and in turn requested that, in addition to Louisiana Avenue, they also be given Harmony Street and Seventh Street for five years even with the Understanding of the pending outcome of the master plan regarding Louisiana Avenue. Mr. Zimmermann stated that a fair assessment of the status is that everyone is currently at phase one of negotiations.

There was additional in-depth discussion among staff members and commissioners regarding the concessions being made to the Coastal Cargo and our efforts to keep them as a tenant.

D. Adjournment

There being no further business to come before the committee, Committee Chairman Barkerding adjourned the meeting at 3:34 P.M.

BOARD OF

COMMISSIONERS PORT

OF NEW ORLEANS

MINUTES OF

THE EXECUTIVE COMMITTEE

APRIL 28, 2016

A MEETING OF THE EXECUTIVE COMMITTEE OF THE BOARD OF COMMISSIONERS OF THE PORT OF NEW ORLEANS, HELD IN THE PRESENTATION ROOM ON THE 4TH FLOOR AT ITS OFFICES AT 1350 PORT OF NEW ORLEANS PLACE, NEW ORLEANS, LOUISIANA, WAS CALLED TO ORDER BY COMMITTEE CHAIRMAN WILLIAM T. BERGERON AT 9:28 A.M. ON THURSDAY, APRIL 28, 2016.

COMMITTEE MEMBERS William T. Bergeron, Chairman

PRESENT: Michael W. Kearney,

Member Laney J.

Chouest, Member Arnold

B. Baker, Member

COMMITTEE MEMBERS Gregory R. Rusovich, Member

ABSENT: Scott H. Cooper, Member

Robert R. Barkerding, Jr., Member

STAFF: G. LaGrange, President and Chief Executive Officer

B. Christian, Chief Operating Officer

B. Gussoni, Executive Counsel

B. Landry, Chief Commercial Officer

R. Wendel, Chief Financial Officer

A. Fant, Executive Assistant, Capital Projects

M. Gresham, Director, External Affairs

S. Ordoyne, Special Assistant

W. Stokes, Administrative Assistant

H. Fontenot, Paralegal

1. Determination of Quorum and Call to Order.

Committee Chairman Bergeron determined the existence of a quorum and called the meeting to order at 9:28 A.M.

2. Public Comment.

Chairman Bergeron called for public comment, but there was none.

3. Chairman's Comments.

Commissioner Bergeron had no comments.

4. President and Chief Executive Officer's Comments.

Mr. LaGrange congratulated the commission on such a wise decision to move Ms. Brandy Christian into the CEO position in April, 2017. He mentioned that, when Ms. Christian interviewed for the COO position, she indicated that a life goal of hers was to become CEO of a major port.

5. Executive Session

Consideration and Discussion in Accordance with the Provisions of Open Meetings Law La. R.S. 42:17 of the Performance of the Chief Operating Officer.

At 9:30 A.M., a motion was made by Commissioner Kearney and seconded by Commissioner Baker to go into executive session to discuss in accordance with the provisions of Open Meetings Law La. R.S. 42:17 the performance of the Board's chief operating officer. **THE MOTION PASSED UNANIMOUSLY,** and the Board went into executive session at that time.

The commissioners discussed the performance of the chief operating officer.

At 10:00 A.M., a motion was made by Commissioner Chouest to end the executive session and return to the open meeting. The motion was seconded by Commissioner Kearney. **THE MOTION PASSED UNANIMOUSLY**, and the executive session ended at that time.

6. Briefing and Discussion Items.

A. Discussion of Federal Support for Dredging the Napoleon Avenue Terminal Berth with Messrs. Chris Johnsen and J.J. Jaskot.

Via telephone from Washington, DC, Mr. Chris Johnsen discussed the problem of high water and continued silting at the mouth of the Mississippi River. He mentioned that, according to the U.S. Army, Corp of Engineers, they need \$60 to

\$80 million dollars in additional funds from Congress in order to get the authorized depth restored at the mouth of the river.

Mr. Johnsen mentioned that the Corps will seek those funds from an emergency supplemental appropriation bill that Congress is currently discussing.

Mr. J.J. Jaskot discussed the federal support for dredging the Napoleon Avenue Terminal berth. He mentioned that Senator Vitter added a mandate in the Senate version of the Water Resources Development Act that was released two days ago. Mr. Jaskot stated that members of Congress were able to add specific language to the bill that would require a core study that would provide federal funding for dredging of the berthing area at Napoleon Avenue.

Mr. Johnsen mentioned that Congress is funding a program called Energy Transfer Donor Port. He stated that under the current allocation through last year's \$25 million appropriation, the Port would receive \$500,000 that could be used to offset the current costs of dredging the Napoleon Avenue berth. Mr. Johnson stated that the program is authorized up to \$50 million dollars, and if it is indeed appropriated, then the Port would receive \$1 million.

Mr. Johnsen and Mr. Jaskot stated that they would keep Mr. LaGrange and the Board apprised of any legislative changes and updates.

B. Briefing on and Discussion of a Resolution Supporting the Passage of Supplemental Appropriations to Repair Flood Damage to and for Continued Maintenance of the Mississippi River Tributaries Project and for Passage of a Comprehensive Flood Control and Navigation Project for the Upper Mississippi River Basin to Protect People and Property throughout the Entire Mississippi River Valley.

Mr. LaGrange briefed the committee on a resolution supporting the passage of supplemental appropriations to repair flood damage to and for continued maintenance of the Mississippi River Tributaries Project and for passage of a comprehensive flood control and navigation project for the upper Mississippi River basin to protect people and property throughout the entire Mississippi River valley.

After discussion, the committee indicated it would refer this matter favorably to the Board at its next regularly scheduled meeting

C. Consideration and Discussion of a Resolution Authorizing the Chairman to Negotiate and Enter into an Employment Contract with Ms. Brandy D. Christian to Serve as the Board's President and Chief Executive Officer Effective April 3, 2017, on the Retirement of Mr. LaGrange.

Chairman Bergeron briefed the committee on a resolution authorizing the Chairman of the Board to negotiate and enter into an employment contract with Ms. Christian to serve as the Board's president and chief executive

officer effective April 3, 2017, on the retirement of Mr. LaGrange.

Chairman Bergeron thanked Mr. LaGrange for his fifteen years of service at the Port, echoing what many have said -- that he is well respected within the community.

After discussion, the committee indicated it would refer this matter favorably to the Board at its next regularly scheduled meeting

D. Consideration and Discussion of a Resolution Appointing Commissioner Laney J. Chouest to Serve as the Board's Secretary-Treasurer during the Incapacity of Secretary-Treasurer Barkerding.

Chairman Bergeron briefed the committee on a resolution appointing Commissioner Laney J. Chouest to serve as the Board's Secretary-Treasurer during the incapacity of Secretary-Treasurer Barkerding.

After discussion, the committee indicated it would refer this matter favorably to the Board at its next regularly scheduled meeting

E. Report on Cargo Activity.

Mr. Landry reported that March was an interesting and good month, setting a single month record for TEU's of more than 48,500. He stated that on breakbulk, it was also a good month, 60,000 tons more of cargo than in February, with the majority of cargo being aluminum.

F. Report on Vessel Calls.

Mr. LaGrange reported that ship calls for March are moving in the right direction. He stated that there were 502 ships this March versus 416 last year. On the year there were 1,374 versus last year at this time 1,344.

G. Upcoming Events.

- 1. April 28, 2016, 6:00 P.M. Customer Appreciation Night at Zephyr Field
- 2. May 11, 2016, 6:00 P.M. C-100 Reception, City Club
- 3. May 11, 2016, 6:00 P.M. Ports Legislative Reception, Baton Rouge
- 4. May 11, 2016, 5:30 P.M. 7:30 P.M. New Orleans Traffic & Transportation Networking Port Administration Building
- 5. May 12, 2016, 8:00 A.M. 2:00 P.M. –Legislative Briefing C-100 Baton Rouge
- 6.May 14, 2016, New Orleans Chamber of Commerce Quarterly Luncheon Representative Walt Leger, Speaker.
- 7. May 19, 2016, 11:30 A.M. 1:00 P.M. New Orleans Chamber of Commerce Briefing Port Administrative Building.

- 8. May 20-22, 2016 IFFCBANO Annual Meeting
- 9. May 23, 2016, 1:30 P.M. Port Monthly Committee Meetings
- 10. May 26, 2016, 9:00 A.M. Noon Port May Executive Committee Meeting and May Regular Meeting
- 11. June 13-16, 2016, ASCE Annual Conference New Orleans
- 12. June 20, 2016, Port Monthly Committee Meetings
- 13. June 22-25, 2016, FCCA, Port of New Orleans Host
- 14. June 23, 2016, 9:00 A.M.-Noon-Port June Executive Committee Meeting and June Regular Meeting

7. Other Business.

None reported.

8. Adjournment.

There being no further business to come before the committee, Committee Chairman Bergeron adjourned the meeting at 10:51 A.M.

BOARD OF COMMISSIONERS PORT OF NEW ORLEANS

MINUTES OF

THE REGULAR MEETING OF APRIL 28, 2016

MEETING NO. 10, FISCAL YEAR 2016, A REGULAR MEETING OF THE BOARD OF COMMISSIONERS OF THE PORT OF NEW ORLEANS, HELD IN THE PRESENTATION ROOM ON THE 4TH FLOOR AT ITS OFFICES AT 1350 PORT OF NEW ORLEANS PLACE, NEW ORLEANS, LOUISIANA, WAS CALLED TO ORDER BY CHAIRMAN WILLIAM T. BERGERON AT 11:08 A.M. ON THURSDAY, APRIL 28, 2016.

MEMBERS PRESENT: William T. Bergeron, Chairman

Michael W. Kearney, Vice Chairman Laney J. Chouest,

Member

Arnold B. Baker, Member

MEMBERS ABSENT:

Gregory R. Rusovich, Member

Scott H. Cooper, Member

Robert R. Barkerding, Jr., Secretary-Treasurer

STAFF:

- G. LaGrange, President and Chief Executive Officer
- B. Christian, Chief Operating Officer
- D. Allee, Director, Cruise and Tourism
- C. Dunn, Director, Port Development
- B. Gussoni, Executive Counsel
- B. Landry, Chief Commercial Officer
- E. Pansano, Director, Internal Audit
- J. Penton, Chief Information Officer
- R. Wendel, Chief Financial Officer
- P. Zimmermann, Director, Operations
- A. Fant, Executive Assistant, Capital Projects
- M. Gresham, Director, External Affairs
- S. Ordoyne, Special Assistant
- R. Bylsma, Deputy Director, Port Development
- D. Guarino, Administrative Engineer, Port Development
- P. Booker, Manager, Dredge
- R. Aragon Dolese, Manager, Communications
- B. Ethridge, Manager, Business Development
- K. Frankic, Manager, Real Estate Development
- A. Pellegrin, Manager, Environmental Services
- P. Matthews, Community Affairs Manager
- R. Hecker, Chief, Harbor Police Department
- W. Stokes, Administrative Assistant
- H. Fontenot, Paralegal
- B. Cromartie, Engineering
- D. Austin, Engineering
- B. Rivera, Engineering
- S. Gauthier, Cruise and Tourism
- B. Humphrey, Contract Administration
- A. Brandenburg, Internal Audit
- P. Herring, Internal Audit
- B. Parent, Internal Audit
- P. Sirisophon, General Operations
- S. Reames, Cruise & Tourism
- A. Hanks, Cruise & Tourism
- N. Polk, Communications
- D. Feraci, Safety Assistant
- R. Munsch, Administrative Assistant
- A. Taylor, Services
- J. Scheck, Communications

GUESTS:

- L. Traweek, City Business
- D. Lambert, COWI
- F. McCormack, Waterways Journal
- D. Haeuser, Coastal Cargo
- C. Eyler, Coastal Cargo
- E. Marlowe, U.S. Helm
- D. Magee, Sr. ILA
- G. Davis, ILA
- J. Campbell, ILA & former Chairman of the Board
- C. Hammond, ILA
- D. Reese, DMM

I. Determination of Quorum and Call to Order

Chairman Bergeron determined the presence of a quorum and called the meeting to order at 11:08 A.M.

II. Pledge of Allegiance

Chairman Bergeron asked Commissioner Baker to lead the Board and the audience in saying the Pledge of Allegiance, and he did so.

III. Approval of Minutes of March, 2016, Meetings

On motion duly made by Commissioner Kearney and seconded by Commissioner Baker, the Board unanimously approved the minutes of its public meetings of March, 2016, as previously circulated.

IV. Acceptance of Financial Statement for March, 2016

On motion duly made by Commissioner Kearney and seconded by Commissioner Baker, the Board unanimously accepted the March, 2016, financial statement as previously circulated.

V. Public Comment

Chairman Bergeron announced that the meeting was open to the public and directed any member of the public present who would like to comment to see Mr. Matthew Gresham.

VI. Actions Required

A. Consider Approval of a Resolution Awarding a Contract to Hard Rock Construction, LLC, for the Installation of Surfacing Fill/Material at the Former Milan Street Intermodal Yard.

Ms. Fant presented and recommended approval of a resolution awarding a contract to Hard Rock Construction, LLC, in the amount of \$97,000 for all labor, materials, and equipment for the installation of suitable fill material in rail voids at the former intermodal yard at Milan Street.

Commissioner Chouest advised the Board that the Planning and Engineering Committee had met and reviewed the resolution with staff, and he moved for its approval. Commissioner Kearney seconded the motion. **MOTION CARRIED UNANIMOUSLY.**

B. Consider Approval of a Resolution Authorizing the President and Chief Executive Officer to Enter into an Amendment to the Professional Services Contract with Manning Architects, APAC, for the Poland Avenue Cruise Terminal.

Mr. Austin presented and recommended approval of a resolution authorizing the President and Chief Executive Officer to enter into an amendment to the professional services contract with Manning Architects, APAC, in an amount not to exceed \$303,134 for the Poland Avenue Cruise Terminal

Commissioner Chouest advised the Board that the Planning and Engineering Committee had met and reviewed the resolution with staff, and he moved for its approval. Commissioner Baker seconded the motion. **MOTION CARRIED UNANIMOUSLY.**

C. <u>Consider Approval of a Resolution Authorizing the President and Chief</u> <u>Executive Officer to Enter into a Lease with Braid Logistics North America,</u> <u>LLC. for Approximately Ten Acres of Property at 8000 Jourdan Road.</u>

Mr. Ethridge presented and recommended approval of a resolution authorizing the President and Chief Executive Officer to enter into a contract with Braid Logistics North America, LLC, for approximately ten acres of property at 8000 Jourdan Road.

Commissioner Baker advised the Board that the Property and Insurance Committee had met and reviewed the resolution with staff, and he moved for its approval. Commissioner Chouest seconded the motion. **MOTION CARRIED UNANIMOUSLY.**

D. Consider Approval of a Resolution Authorizing the President and Chief Executive Officer to File an Application with the U.S. Secretary of Transportation for the Harahan FSS Depot under the Laws and Regulations Governing the Port Conveyance of Surplus Real Federal Property

Mr. Ethridge presented and recommended approval of a resolution authorizing the President and Chief Executive Officer to file an application with the U.S. Secretary of Transportation for the Harahan FSS Depot under the laws and regulations governing the port conveyance of surplus real federal property.

Commissioner Baker advised the Board that the Property and Insurance Committee had met and reviewed the resolution with staff, and he moved for its approval. Commissioner Kearney seconded the motion. **MOTION CARRIED UNANIMOUSLY.**

E. <u>Consider Approval of a Resolution Authorizing the President and Chief</u> Executive Officer to Amend the Board's Lease with Seabrook Marine, LLC.

Mr. Ethridge presented and recommended approval of a resolution authorizing the President and Chief Executive Officer to amend the Board's lease with Seabrook Marine, LLC.

Commissioner Baker advised the Board that the Property and Insurance Committee had met and reviewed the resolution with staff, and he moved for its approval. Commissioner Kearney seconded the motion. **MOTION CARRIED UNANIMOUSLY.**

F. Consider Approval of a Resolution Authorizing the President and Chief Executive Officer to Enter into a Contract with Weeks Marine, Inc., for Dredging Services at the Napoleon/Nashville Avenue Terminals.

Mr. Zimmermann presented and recommended approval of a resolution authorizing the President and Chief Executive Officer to enter into a contract with Weeks Marine, Inc., in an amount not to exceed \$1,992,000 for dredging services at the Napoleon/Nashville Avenue Terminals.

Commissioner Baker advised the Board that the Property and Insurance Committee had met and reviewed the resolution with staff, and he moved for its approval. Commissioner Chouest seconded the motion. **MOTION CARRIED UNANIMOUSLY.**

G. Consider Approval of a Resolution Authorizing the President and Chief

Executive Officer to Enter into an Agreement with SeNet International Corporation for a Cybersecurity Vulnerability Assessment.

Ms. Pansano presented and recommended approval of a resolution authorizing the President and Chief Executive Officer to enter into an agreement with SeNet International Corporation not to exceed \$53,240 to perform an assessment to identify vulnerabilities in the Board's critical information technology infrastructure.

Commissioner Kearney advised the Board that the Budget Committee had met and reviewed the resolution with staff, and he moved for its approval. Commissioner Chouest seconded the motion. **MOTION CARRIED UNANIMOUSLY.**

H. Consider Approval of a Resolution Supporting the Passage of Supplemental Appropriations to Repair Flood Damage to and for Continued Maintenance of the Mississippi River Tributaries Project and for Passage of a Comprehensive Flood Control and Navigation Project for the Upper Mississippi River Basin to Protect People and Property throughout the Entire Mississippi River Valley.

Mr. LaGrange presented and recommended approval of a resolution supporting the passage of supplemental appropriations to repair flood damage to and for continued maintenance of the Mississippi River Tributaries Project and for passage of a comprehensive flood control and navigation project for the upper Mississippi River basin to protect people and property throughout the entire Mississippi River valley.

Commissioner Kearney advised the Board that the Executive Committee had met and reviewed the resolution with staff, and he moved for its approval. Commissioner Chouest seconded the motion. **MOTION CARRIED UNANIMOUSLY.**

I. Consider Approval of a Resolution Authorizing the Chairman to Negotiate and Enter into an Employment Contract with Ms. Brandy D. Christian to Serve as the Board's President and Chief Executive Officer Effective April 3, 2017, on the Retirement of Mr. LaGrange.

Chairman Bergeron presented and recommended approval of a resolution authorizing the Board's chairman to negotiate and enter into an employment contract with Ms. Brandy D. Christian to serve as the Board's President and Chief Executive Officer effective April 3, 2017, on the retirement of Mr. LaGrange.

Chairman Bergeron advised the Board that the Executive Committee had met and

reviewed the resolution with staff, and he moved for its approval. Commissioner Kearney seconded the motion. **MOTION CARRIED UNANIMOUSLY.**

J. <u>Consider Approval of a Resolution Appointing Commissioner Laney J.</u> <u>Chouest to Serve as the Board's Secretary-Treasurer during the Incapacity of Secretary-Treasurer Barkerding.</u>

Chairman Bergeron presented and recommended approval of a resolution appointing Commissioner Laney J. Chouest to serve as the Board's Secretary-Treasurer during the incapacity of Secretary-Treasurer Barkerding.

Chairman Bergeron advised the Board that the Executive Committee had met and reviewed the resolution with staff, and he moved for its approval. Commissioner Kearney seconded the motion. **MOTION CARRIED UNANIMOUSLY.**

VII. Report by the President and Chief Executive Officer

Mr. LaGrange began his report by congratulating the Board's new Chief Financial Officer Mr. Ronald Wendel on the style and technique of his monthly budget reports and also the staff for all their hard work and efforts.

Mr. LaGrange read an article from *Porthole Cruise Magazine*, announcing that the Port of New Orleans was awarded the 2016 Editor-in-Chief Award for friendliest homeport.

Mr. LaGrange recognized and read a list of the staff members who participated in the success of the Intermodal Rail Yard ribbon-cutting ceremony.

Mr. LaGrange asked Ms. Amelia Pellegrin to give a speech on the Port's Earth Day event. She acknowledged and expressed her appreciation for the forty Port Nola team members and the fifteen sponsors, volunteers and experts that participated in the event. Ms. Pellegrin put together a short set of slides highlighting all the hard work and efforts that the Port Nola team performed at SciTech Academy.

Mr. LaGrange closed out his report by saying that he expects the next eleven months to be a smooth transition and welcomed Ms. Christian as she prepares to become the new Chief Executive Officer. Mr. LaGrange expressed that it has been his pleasure to have worked with the best staff that he has ever known here at the Port of New Orleans.

VIII. Old Business

None reported.

IX. New Business

None reported.

X. Adjournment

There being no further business to come before the Board, the meeting was adjourned at 11:42 A.M.

NEXT MEETING:

11:00 A.M., Thursday, May 26, 2016